

Click Workshop

How much money do you want to pay yourself this year?

How much would your business have to make in order for you to pay yourself that amount?

How many hours do you want to work?

What can you sell to make that much money in that amount of time?

Do you currently have the audience/platform to support that many sales?

Money Beliefs

Do you think your offer is a great deal for your clients? Why or why not?

What do you think is a lot of money?

Do you think your clients want what you offer more than having the money it costs in the bank? Why or why not?

What money beliefs do you think you might have that could be holding you back from making lots of money?

Time Management

How many hours per week do you want to work?

How many hours per week are you currently working?

What are you working on during those hours?

What are you telling yourself about time?

Put one of those thoughts into a model:

C:

T:

F:

A:

R:

Made For Business

Do you believe that God made you for business? Why or why not?

If you believe He is calling you to go on a mission, how would you describe that mission?

When the mission gets hard, how do saints respond?

What can you think on the hard days?

Learning The Model

The Model

Your business is the result of your thinking. You have thoughts about sales, marketing, what you offer, your clients, money, and entrepreneurship. You must understand your thinking if you want to change your business.

Unintentional Model

Circumstance: Thinking about my impossible goal.

Thought: I'm terrible at sales.

Feeling: Defeated

Action: Don't learn about sales, wallow in fear and worry about not making money, complain to my husband, buffer (overeat, overdrink, scroll, etc.)

Result: I'm still terrible at sales.

Intentional Model

Circumstance: Thinking about my impossible goal.

Thought: I'm going to learn how to be better at sales this year.

Feeling: Determined

Action: Make a learning schedule, order a book/sign up for a course/watch something I've already bought, practice, take notes after discovery calls, keep learning, pray for wisdom

Result: I get better at sales.

The Model

You're going to learn The Model and it has the power to radically change your life. This is the exact tool my clients use to make more money and enjoy their businesses more. Fill in an Unintentional model and an Intentional model below!

Unintentional Model

C	_____
T	_____
F	_____
A	_____
R	_____

Intentional Model

C	_____
T	_____
F	_____
A	_____
R	_____

Your Thoughts...

About Money

About Yourself

About Your Business

About Sales/Marketing

About Being a Working Mom

Your Thoughts...

About Technology

About Time Management

About Your Husband

About Your Existing Clients

About Your Ideal Clients
